



Dealer:	CROATIA YACHTING d.o.o.
	Supilova 26, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	01.12.2016

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0,00%
Add. Discount:	0,00%
Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price incl. Discount ex. VAT €	Price incl. Discount & VAT €
F36o.17	as per standard specification					224.000,00 €	224.000,00	1	0,00%	224.000,00	224.000,00
<b>HULL</b>											
XA1000	Hull, standard	X				standard	0,00	1	0,00%	0,00	0,00
XA2000	Waterline, standard	X				standard	0,00	1	0,00%	0,00	0,00
<b>DECK &amp; COCKPIT</b>											
XB1000	Galley: fridge, sink and cooker 1 burner, colour: standard white			X		8.900,00 €	8.900,00	1	0,00%	8.900,00	8.900,00
XB1005	Dashboard colour: standard white	X				standard	0,00	1	0,00%	0,00	0,00
XB1010	Deck, standard	X				standard	0,00	1	0,00%	0,00	0,00
XB1011	Teak deck on botton, seating area, engine hatch, foredeck and sidedeck		X			9.800,00 €	9.800,00	1	0,00%	9.800,00	9.800,00
XB1063	Gunwale: teak			X		2.050,00 €	2.050,00	1	0,00%	2.050,00	2.050,00
XB1500	Rub rail, white	X				standard	0,00	1	0,00%	0,00	0,00
XB3501	Bathing platform extension (only with XB1011 or XB1012)		X			8.900,00 €	8.900,00	1	0,00%	8.900,00	8.900,00
XB3550	Guard rail with two gates at stern		X			2.900,00 €	2.900,00	1	0,00%	2.900,00	2.900,00
XB4030	Anchor arm with Lewmar Delta 16kg anchor with stainless steel chain incl. electrical windlass			X		4.500,00 €	4.500,00	1	0,00%	4.500,00	4.500,00
XB4110	Anchor chain counter			X		580,00 €	580,00	1	0,00%	580,00	580,00
XB5500	Table in front of seating area	X				standard	0,00	1	0,00%	0,00	0,00
XB9002	T Top, stainless steel incl. black canvas, for galley (only with XB1000)			X		6.700,00 €	6.700,00	1	0,00%	6.700,00	6.700,00
<b>PROPULSION</b>											
XC1002	Engines, 2x VOLVO D4 300 221KW/300hp, stern drive		X			19.500,00 €	19.500,00	1	0,00%	19.500,00	19.500,00
<b>EQUIPMENT</b>											
XD1001	Battery set, capacity: 2x90Ah + 1x160Ah AGM	X				standard	0,00	1	0,00%	0,00	0,00
XD1600	Country Version: EU, AUS	X				standard	0,00	1	0,00%	0,00	0,00
<b>NAVIGATION &amp; INSTRUMENTS</b>											
<b>UPHOLSTERY &amp; WOOD</b>											
XU1000	Upholstery, interior, standard, colour: Cloque cream	X				standard	0,00	1	0,00%	0,00	0,00
XU1010	Upholstery, exterior, Sunbrella charcoal (colour selection)	X				standard	0,00	1	0,00%	0,00	0,00
XU1520	Carpet, interior, standard sisal	X				standard	0,00	1	0,00%	0,00	0,00
XU5002	White oak wood (colour selection)		X			1.100,00 €	1.100,00	1	0,00%	1.100,00	1.100,00
<b>ACCESSORIES</b>											
XV2000	Sun awning, aft (only with XB9001 or XB9002)			X		3.300,00 €	3.300,00	1	0,00%	3.300,00	3.300,00
XV2010	Sun awning, fwd (only with XB9001 or XB9002)			X		3.200,00 €	3.200,00	1	0,00%	3.200,00	3.200,00
XV5001	6x cushion fenders		X			960,00 €	960,00	1	0,00%	960,00	960,00
<b>SHIPPING AND TRANSPORT</b>											
XZ2001	Loading on truck		X			650,00 €	650,00	1	0,00%	650,00	650,00
<b>Packages</b>											
XW1005	Cover Package					2.350,00 €	2.350,00	1	0,00%	2.350,00	2.350,00
XV1002	Cover, helmsman seat (colour selection)				Dark Grey			1	0,00%		
XV1003	Cover, sunbed (colour selection)				Dark Grey			1	0,00%		
XV1004	Cover, companionway (colour selection)				Dark Grey			1	0,00%		
XV1005	Cover, dashboard (colour selection)				Dark Grey			1	0,00%		
<b>LIST PRICE:</b>										299.390,00	299.390,00
<b>TOTAL DISCOUNT:</b>										0,00	0,00
<b>TOTAL PRICE:</b>										299.390,00	299.390,00

Additional components:	Price ex. VAT					
Transport Greifswald - Kastela	8.900,00 €	8.900,00	1	0,00%	8.900,00	8.900,00
Antifouling (including materials - 2 layers of primer and antifouling)	1.450,00 €	1.450,00	1	0,00%	1.450,00	1.450,00
Costs of launching (including travel lift and land berth charges for 4 days)	700,00 €	700,00	1	0,00%	700,00	700,00
Final commissioning - test of equipment, Volvo pre-delivery inspection, calibration of nav. instruments, cleaning	880,00 €	880,00	1	0,00%	880,00	880,00
Battery set, capacity upgrade 2x90Ah, 3x160Ah	860,00 €	860,00	1	0,00%	860,00	860,00
Inverter Victron combi, 12V, 70A/1600W	1.080,00 €	1.080,00	1	0,00%	1.080,00	1.080,00
Jabsco electric toilet kit (including installation)	350,00 €	350,00	1	0,00%	350,00	350,00
Raymarine eSeries 9" GPS chart plotter incl. digital sonar and GPS card Navionics (including installation)	2.960,00 €	2.960,00	1	0,00%	2.960,00	2.960,00
Raymarine VHF radio Ray 50 with antenna (including installation)	550,00 €	550,00	1	0,00%	550,00	550,00
FUSION MS-UD750 AM/FM Radio/BLUETOOTH/USB +MS-NRX200i Remote control at helm position + MS-UNIDOCK Docking station + 4 High-end marine speakers MS-FR6021 6" (including installation)	1.450,00 €	1.450,00	1	0,00%	1.450,00	1.450,00
Mooring & safety equipment pack	1.360,00 €	1.360,00	1	0,00%	1.360,00	1.360,00
<b>LIST PRICE:</b>					319.930,00	319.930,00
<b>TOTAL DISCOUNT:</b>					0,00	0,00
<b>TOTAL PRICE:</b>					319.930,00	319.930,00

<b>Notes:</b>	
Payment conditions	
Payment method	
Delivery	March 2017
Offer valid till	

**Note**

VAT is not included in this offer!  
The boat will be exhibited at Croatia boat show and Biograd boat show 2020

01.12.2016

(Date)

(Place)

(Signature)

[www.fjordboats.com](http://www.fjordboats.com)

